

Raiter, Frank

To: Gugliada, Richard; Kambeseles, Peter
Cc: Teshler, David; Jordan, Pat; Stock, Michael; Gillis, Tom
Subject: RE: PINSTRIPE CDO: RMBS Credit Estimates Request follow-up

This is the most amazing memo I have ever received in my business career.

-----Original Message-----

From: Gugliada, Richard
Sent: Tuesday, March 20, 2001 12:12 PM
To: Raiter, Frank; Kambeseles, Peter
Cc: Teshler, David; Jordan, Pat; Stock, Michael; Gillis, Tom
Subject: RE: PINSTRIPE CDO: RMBS Credit Estimates Request follow-up

Frank,

By executive committee mandate, we cannot explicitly notch off of Fitch on any tranche of any deal. If S&P is on the senior tranche, we can notch off of Moody's and Moody's only. It doesn't matter whether or not S&P or Moody's is on the senior tranches, if Fitch is on the sub a credit estimate is required.

Any request for loan level tapes is **TOTALLY UNREASONABLE!!!** Most investors don't have it and can't provide it. Nevertheless we **MUST** produce a credit estimate.

Furthermore, by executive committee mandate, fees are not to get in the way of providing credit estimates. We charge \$5,000 per estimate or cut bulk discount offers where appropriate. If it means losing the deal we're authorized to waive those fees altogether.

It is your responsibility to provide those credit estimates and your responsibility to devise some method for doing so. Please provide the credit estimates requested!

Guido

-----Original Message-----

From: Raiter, Frank
Sent: Monday, March 19, 2001 2:30 PM
To: Kambeseles, Peter
Cc: Teshler, David; Jordan, Pat; Stock, Michael; Gugliada, Richard; Gillis, Tom
Subject: RE: PINSTRIPE CDO: RMBS Credit Estimates Request follow-up

David & Guido,

Mike is mistaken we do not charge \$5,000 per estimate with or without tapes, the fees are based on the amount of work involved. If you intend to notch the ratings then we are not involved as notching does not require our review. In this case I have been told that all 12 deals have Fitch only ratings. I further understand from Pat that we don't notch Fitch ratings. As with the C-BASS deal the only way we are comfortable with estimating Fitch only credits is to run current collateral tapes through our model and if

necessary perform cashflow analyses as well. In the absence of written criteria signed off by Tom Gillis we are not comfortable notching Moody's or Fitch. FR

-----Original Message-----

From: Kambeseles, Peter
Sent: Monday, March 19, 2001 11:33 AM
To: Ralter, Frank
Cc: Teshler, David
Subject: PINSTRIPE CDO: RMBS Credit Estimates Request follow-up
Importance: High

On March 16th, Mike Stock instructed me: (i) that the RMBS fee would be \$5,000 per credit estimate whether or not tapes were submitted and (ii) to request (n.b., only for upside on the ultimate credit estimate) the original and current credit enhancement levels. CSFB was so informed. The credit estimates are necessary before the transaction closes next week, if we are to include those assets in our default model. Please advise, if you require any additional information.

Thanks,

-Pete Kambeseles x31168

-----Original Message-----

From: Ralter, Frank
Sent: Monday, March 19, 2001 11:21 AM
To: Kambeseles, Peter
Cc: Teshler, David; Cheng, Kenneth; Osterwell, Terry; Warrack, Thomas; Stock, Michael
Subject: RE: PINSTRIPE CDO: RMBS Credit Estimates Request

Peter, If the deal closes next week when are the credit estimates due? What is the fee you quoted? If we are to use the same criteria we used on the C-BASS deal we need current collateral tapes. Are these available? I think you need to get with Mike Stock and make a joint call to Neil to cover these outstanding issues. FR

-----Original Message-----

From: Kambeseles, Peter
Sent: Monday, March 19, 2001 11:12 AM
To: Ralter, Frank
Cc: Teshler, David; Cheng, Kenneth
Subject: PINSTRIPE CDO: RMBS Credit Estimates Request
Importance: High

As per Teshler's voicemail on Friday and my discussions with Stock, attached are: (i) the latest remittance reports, (ii) the final OMs and (iii) the spreadsheet you require listing twelve requested credit estimates all in connection with the Pinstripe CDO scheduled to close next week. Please advise, if you require any additional information. The transaction priced this morning. Also, I have instructed CSFB (and bankers generally) not to request credit estimates from the analysts in your group directly.

Thanks,

-Pete Kambeseles x31168

<< Message: Pinstripe - prospectus info >> << Message: FW: Pinstripe CBO Bonds >>
<< Message: Pinstripe - remittance info >> << File: Pinstripe RMBS Credit Estimates.xls >>