Our Energy Future



Project El Camino DRB Pre-read issued July 12, 2019

DE: Jason Klein BOM: Jan Sherman

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July 2019



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Agenda (60 Minutes)

- Welcome & introduce new DRB members (5 min)
- □ HSSE (5 min)
- Risk & opportunities
- Project Update (20 min)
 - □ CO2 PSV and 45Q
 - Capture concepts
 - Concept evaluations & recommendations
- Capex ceiling
- OP19 submission
- DRB Decisions/Steer (30 min)
 - Does the DRB endorse the recommended CCUS concepts to take to next phase of evaluation?
 - Does the DRB agree with risks and opportunities presented?
 - Does the DRB agree to sponsor the Denbury valuation (NBD)?
 - Does the DRB support the OP19 submission?

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What do we want?

- DRB endorsement on CCUS concepts to take to next phase of evaluation
- Decisions/Steer
 - Risks & opportunities
 - Support for OP19 submission

Pre-read for information

NFI Economic assumptions CO2 PSV & 45Q

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Key Messages (1)

- Risks & Opportunities: No showstoppers. Most items common to all concepts.
- Alignment with Group Carbon and Economics SME that economic evaluation will combine Shell PSVs and Legislative 45Q Tax Incentive
- Shell project more likely onshore EOR or gas storage in Louisiana
 - Multiple capture sources up to 6 MMtpa (Geismar, Convent, Norco, industry gas) with opportunity for "pooled" capture at Convent (Shell, Praxair, AirProducts)
 - Small EOR ~0.8 MMtpa (cheapest CO2, close to source, right sized for "Theremin" field)
 - Medium gas storage up to 1.5 MMtpa (multiple sites close to source, low cost to operate, simpler execution) scalable for future CO2 volumes (I.e. LC LNG 500 ktpa, Azure GtL 2 MMtpa)
 - External stakeholders have high level of interest (State of Louisiana, CO2 Sequestration Act, LSU geological studies, etc.)
 - Steer Request: Drop internal work on swamp and offshore EOR, can reopen if material change in key assumptions.
 - Steer Request: Drop internal work on saline aquifer storage; monitor external opportunities (BEG, LSU, etc.)
- Industry coalition more likely Texas EOR or offshore storage
 - Large opportunity but requires more than 45Q to incentivize
 - Many onshore EOR fields in Texas Gulf Coast (Denbury, Hilcorp, etc.)
 - External stakeholders have high level of interest (OGCI Kickstarter, State of Texas, Greater Houston Partnership, etc.)
 - Denbury line will enable volumes to move West from Louisiana to Texas tariff and access uncertainty remains
 - Peer Group Competitors have mis-aligned interests, i.e. XoM interest in offshore storage 10-15 mmtpa, Oxy interest in infrastructure to Permian, Total interest in Lake Charles LNG (non-operator), CVX monitoring, BP watching
 - Steer Request: Leverage industry on offshore storage (OGCI Kickstarter, GCCC BEG, XoM, etc.)

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Key Messages (2)

- Scaling up Capture increases cost per unit CO2
 - No economy of scale, more CO2 requires more investment
 - Opportunities to reduce costs to be assessed next (site visits, integration at Convent, connection with Cansolve Improvement Initiative)
 - Steer Request: Early indication of Capex ceiling would defer highest cost CO2 capture (i.e. Norco, low purity streams)

Denbury assets well positioned

- Existing pipeline enables connection of best capture and best EOR sinks
- Webster field attractive for ~1-2 MMtpa concept with capacity to expand to include other Texas fields
- Support Request: Kick-off valuation of Denbury and commercial options to access GC infrastructure and EOR fields

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Risks & Opportunities Update

- TECOP workshop in late-April
- No show stoppers currently
- Most items are common to all options

THREATS (Critical & Severe)



Economics: CO2 PSV and 45Q

- Value of the CO2 emissions avoided is a critical component of project justification
 - Reduce Carbon Footprint as a Value Driver
- Economics are based on combination of Shell PSVs and Legislative 45Q Tax Incentive
 - Base Case is defined as Shell PSV Medium plus 45Q
- Shell PSVs represent a future Carbon Tax environment and are included in all project evaluations
- 45Q is best viewed as a short term Carbon Capture investment incentive
 - Tax credit is on top of and separate from Shell PSV
- CO2 Stakeholders have been engaged regarding current view of value representation
 - See El Camino CO2 Alignment Document for additional details on treatment of CO2 reduction



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Capture Concepts

- Multiple capture sources up to 6 MMtpa in LA (Geismar, Convent, Norco, industry gas)
- Opportunity for integrating capture equipment at Convent (Shell, Praxair, AirProducts)
- Pre & Post-combustion split (40:60) for CO2 from Hydrogen (assumption to be confirmed at site visits)
- Cheapest 1 MMtpa links Geismar and Convent



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	Geismar (1.2 MMtpa)			<u>a)</u>	Convent (3.2 MMtpa)				<u>Norco</u>	Deer Park (1.2 MMtpa)					R	ĸ	ge	
	EOs+Lotus	Praxai	r	Scope 1	Pra	xair	Air Pro	oducts	Scope 1	Scope 1	Air Pro	oducts	Scope 1	1		e E(e E(tora eld)
Туре	Pure	Pre-c	Post-c	Post-c	Pre-c	Post-c	Pre-c	Post-c	Post-c	Post-c	Pre-c	Post-c	Post-c			shor	shor	re S Is fie
Capturable [MMtpa]	0.3	0.2	0.3	0.4	0.5	0.8	0.3	0.5	1.2	1.9	0.2	0.3	0.7			Ő	ő	ors (Ga
Capex [MM\$]	30	110	200	260	190	390	140	290	660	1130	110	200	370	Capex [B\$]	\$/tpa	P	ř	ő
LA EOR or storage (0.8 MMtpa)	X				х									0.2	290	x		х
LA storage (1.5 MMtpa)	х				х	х								0.6	400			х
LA to TX EOR (2.3 MMtpa)	х				х	х	х	х						1.0	450		Х	
LA to TX EOR (4.4 MMtpa)	X	X	х	x	х	х	х	х	х					2.3	520		х	
LA-TX EOR (4.3 MMtpa)	х	x	х	x	Х	х	Х	Х			х	х	Х	2.3	530		х	

*Emerging projects: Lake Charles (0.5 MMtpa), Azure GtL (2+ MMtpa)

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Capture Costs – Current estimates and Next steps

- Capture costs estimated by scaling by volume from similar projects
 - REIS SMR estimates (pre-combustion), Petranova actuals (post-combustion)
 - Estimates reflect: size of capture source (bigger yields cheaper unit cost), and pre-combustion is cheaper than post.
- Next step: site visits, source-specific capture process design, equipment lists, cost estimates with space, utility & learning curve considerations.
 - Potential to reduce capture costs by integrating Convent (shared equipment for Shell, Prax and AP, and clarifying pre- vs post-combustion split.
 - Risk of increasing costs due to identifying process and/or utility complexities.
- Cansolve ToR just kicked off cost reduction project on Shell's post-combustion capture technology. El Camino offers best opportunity to deploy with ~4 MMtpa Scope1 post-combustion CO2 in LA and TX.

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Shell project more likely onshore EOR or gas storage in Louisiana

- Small onshore EOR ~0.8 MMtpa (cheapest CO2, close to source, right sized for "Theremin" field) potentially feasible
 - Opportunity for improvement in cost performance
- Medium gas storage up to 1.5 MMtpa at current cost to capture (multiple sites close to source, low cost to operate, simpler execution) potentially feasible
 - Low Risk with 45Q revenue stream but also limited upside in this concept
- Gas storage scalable for future CO2 volumes (I.e. LC LNG 500 ktpa, Azure GtL 2 MMtpa)
- Swamp & Offshore EOR cases show very low probability of NPV > 0 (<1%)
 - Too expensive; EOR revenue does not justify high cost to go offshore
 - <u>Steer Request</u>: Drop internal work on offshore & swamp EOR, can reopen if material change in key assumptions.
- Onshore saline aquifer storage screened as unattractive
 - Issues include: pore-space ownership, extent of aquifer vertical isolation (seals), lateral plume extent
 - <u>Steer Request</u>: Drop internal work on saline aquifer storage; monitor external opportunities (BEG, LSU, etc.)

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Industry coalition more likely Texas EOR or offshore storage

- Large opportunity but requires more than 45Q to incentivize
- Many onshore EOR fields in Texas Gulf Coast (Denbury, Hilcorp, etc.)
 Webster field (Denbury) is attractive for 1-2 Mmtpa concept with
- capacity to expand to include other Texas fields
- Denbury line will enable volumes to move West from Louisiana to Texas tariff and access uncertainty remains, but connects best capture sources to best EOR sinks
- Peer Group Competitors have mis-aligned interests, i.e. XoM interest in offshore storage 10-15 MMtpa, Oxy interest in infrastructure to Permian, Total interest in Lake Charles LNG (non-operator), CVX monitoring, BP watching, but...
 - External stakeholders have high level of interest (OGCI Kickstarter, State of Texas, Greater Houston Partnership, etc.)
- <u>Steer Request</u>: Leverage industry work on offshore storage (OGCI Kickstarter, BEG, XoM, etc.) and guide OGCI to support
- Support Request: Kick-off valuation of Denbury and commercial options to access GC infrastructure and EOR fields

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Steer Request: Early indication of Capex ceiling

- No economy of scale, more CO2 requires more investment
 Cost efficiencies exist in EOR investments but absolute cost will increase
- Allow team to focus concepts and narrow scope
 Identify where partnerships will be required
- Identity where partnerships will be required
- Maintain realistic set of concepts related to size and number of Downstream sites
- Defined as Capital requirements necessary to reach First Injection (2020 2025)
 EOR sites will require annual Capex investment to grow recovery but at much lower scale
- Steer Request: Early indication of Capex ceiling would eliminate pursuit of most expensive CO2 capture (Norco, low purity streams)



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- Capture equipment is majority of spend in all concepts
- Offshore figures highlight Wells step change in Offshore and Swamp concepts
- Facilities Capex grows proportional to size of CO2 injection

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2029

45.3

36.1 10.3

0.0

6.6

10.8

17.4

0.0 49.5 49.5

66.9

0.0 2.0

2.0

2027

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2028

39.5 34.7 25.2

0.0 0.0

0.0

5.5

10.8

16.3

0.0

31.5

31.5

47.8

0.0

1.7

1.7

OP19 Input

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"Theremin" is proposed case to use as the basis for		2020	2021	2022	2023	2024	2025	2026	2027
OP19 (consistent with OP18)	Revenue	0.0	0.0	0.0	0.0	0.0	9.6	25.7	32.7
	Tax Credits	0.0	0.0	0.0	0.0	0.0	29.2	32.0	33.3
Alternative case is a gas storage option, which	Proxy CFFO	-13.2	-17.0	-96.2	-134.8	-151.2	16.1	29.0	20.5
would differ from the case presented in the	Other Shell ETE								
	Scotford REIS Team								
following ways:	VAR								
Earlier EID and start up	P&T	13.2	17.0	19.6	18.0				
- Earlier FID and siarl up	Management Adjustment								
- Lower Feasex	Total Feasex	13.2	17.0	19.6	18.0	0.0	0.0	0.0	0.0
 Capex accelerated into 2022 	Field Operations - NFA	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Higher Capex related to capture	Field Operations - Transport & EOR	0.0	0.0	0.0	0.0	0.0	3.0	3.0	3.7
Thigher Cuper related to cupible	Carbon Capture	0.0	0.0	0.0	0.0	0.0	10.8	10.8	10.8
 Less Capex related to site development 	Total Open	0.0	0.0	0.0	0.0	0.0	12.8	12.8	14.5
NL UL	Total Open	0.0	0.0	0.0	0.0	0.0	15.0	13.0	14.5
- No Upstream revenue	Carbon Capture	0.0	0.0	43.2	86.4	86.4	0.0	0.0	0.0
	Transport and EOR Development	0.0	0.0	30.0	38.7	60.3	61.3	11.7	31.7
	Total Capex	0.0	0.0	73.2	125.1	146.7	61.3	11.7	31.7
	Total spend (feasex + opex + capex)	13.2	17.0	92.8	143.1	146.7	75.1	25.5	46.2
	NFA (kboe/d)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	EUR (kboe/d)	0.0	0.0	0.0	0.0	0.0	0.4	1.1	1.4
	Total Production (kboe/d)	0.0	0.0	0.0	0.0	0.0	0.4	1.1	1.4

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OP19 Input – Storage Case

	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Revenue	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tax Credits	0.0	0.0	0.0	0.0	0.0	79.3	86.1	89.6	93.2	97.0
Proxy CFFO	-13.2	-17.0	-161.1	-208.3	-265.7	1.0	49.2	67.1	70.2	73.9
Other Chall FTF										
Other Shell FIE										
Scotford REIS Team										
VAR										
P&T	13.2	17.0	19.6	18.0						
Management Adjustment									11 - 11 - 11 - 11 - 11 - 11 - 11 - 11	
Total Feasex	13.2	17.0	19.6	18.0	0.0	0.0	0.0	0.0	0.0	0.0
Field Operations - NFA	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Field Operations - Transport & EOR	0.0	0.0	0.0	0.0	0.0	0.5	0.5	0.5	0.5	0.5
Carbon Capture	0.0	0.0	0.0	0.0	0.0	33.8	33.8	33.8	33.8	33.8
Shell Governance Team										
Total Opex	0.0	0.0	0.0	0.0	0.0	34.3	34.3	34.3	34.3	34.3
Carbon Capture	0.0	0.0	135.2	270.4	270.4	0.0	0.0	0.0	0.0	0.0
Transport and EOR Development	0.0	0.0	0.0	18.0	43.5	50.5	0.0	0.0	0.0	0.0
Total Capex	0.0	0.0	135.2	288.4	313.9	50.5	0.0	0.0	0.0	0.0
Total mend (feases + ones + canes)	12.2	17.0	15/1 9	306.4	212.0	9/ 9	24.2	24.2	24.2	24.2
Total spend (leases + opes + capes)	13.2	17.0	134.0	500.4	313.9	04.0	54.5	54.5	54.5	54.5
NFA (kboe/d)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EOR (kboe/d)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Production (kboe/d)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

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Recommendations for Concepts

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					\checkmark	×	×	\checkmark	\checkmark		×	\checkmark	\checkmark	\checkmark	0
					l	ouisiana EO	R	0	nshore Stora	ge		Texas Or	shore EOR		Offshore
			Range/Target		Onshore	Swamp	Offshore	Depleted	Gas Field	Saline Aqfr	Near DP	West	Near DP + D	enbury field	Storage
	Feasibility Criteria	Red	Yellow	Green	Small (0.8)	Medium (1.2)	Large (2.0)	Small (0.8)	Medium (1.3)	Large Potential	Medium (1.2)	Large (4.4)	Medium (1.2)	Large (4.4)	Large Potential
	Material Capture Volume	<0.5 MMtpa	0.5-1.5 MMtpa	>1.5 MMtpa	•	•			•	•	•		•	٠	
Т	Wells (cost and liabilities)	<10 active wells, offshore, >750 P&A wells	10-50 active wells, swamp or deep, 200-750 P&A wells	>50 active wells, onshore, <200 P&A wells	•	•	٠	•	۲	•		•	•	•	•
	Profitable CCUS	<20% prob NPV+	20-50% prob NPV+	>50% NPV+	•	•	•				•	•	•	•	
E	Schedule meets 45Q Deadline 1/1/2024	No	<6 mo construction leeway	>6 mo construction leeway	•	•	•	•	•	•	•	•		•	•
	Field size requires single field/operator or multiple field/operator	3+ fields / 2+ operators	2 fields / two operators	Single field / one operator			•		۲			٠			•
C	Does operator have multiple fields within a concept / multiple fields	1 field	2 fields	3+ fields	•	•	•	•	•		•	•			
0															
P	Non-commercial external stakeholder reaction	Resistance expected	Unknown; expect pockets of resistance	Community steps up to support	•	•	•	•		•		•		•	•
	Regulatory Approval Complexity	High	Mid	Low			•	•	•	•					•
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Denbury Overview



- Company value[~]\$3-4 bln
 - Market cap \$0.6 bln, Debt \$3 bln, Cash \$64 mln
- 59 mboe/d production
- 262 mmboe proven reserves (57% in Gulf Coast)
- 840 mmboe potential reserves (64% in Rockies)
- Utilizes 11 Mtpa of CO2 (30% industrially sourced)
- Gulf Coast assets are in close proximity to El Camino CO2 sources



- Experienced operator for tertiary oil recovery
- Own 750 miles of pipeline in Gulf Coast region, access to 950 miles of pipeline
- 21 owned fields across four Gulf Coast states
 - 16 fields currently CO2 flooding, 5 more fields with potential to CO2 flood

Existing CO2 Sources in Gulf Coast

- One naturally occurring CO2 source: Jackson Dome
- Two industrial sources, Nutrien and Air Products, provide 65 mmscfd of CO2
- Lake Charles identified as future source for CO2

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Pre-Read

Shell could leverage Denbury assets for CO2 disposal/use



Opportunity

- Replace CO2 from Jackson salt dome with industrial CO2 while leveraging Denbury's existing pipeline network and fields
- Longer-term opportunity to reverse flow in NEJD pipeline and send industrial CO2 to oil fields and back into Jackson Dome

Green Pipeline

- 930 mmscfd capacity
- Has "ample" capacity per Denbury 2018 10K

Possible commercial constructs

Shell sells CO2 to Denbury

- Tariff to use Denbury pipeline
- Must monitor CO2 to ensure long-term sto
- Purchase Green Pipeline and Texas fields from Denbury
- Purchase entire gulf coast region from Denbury
- Purchase Denbury corporation...etc.

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Pre-Read

Steer from prior DRB

Incorporate aspirations to "go-big" instead of just stating a minimum of 1mln in the opportunity statement.

Reduce Shell's net carbon footprint by leading a CCUS partnership (public and/or private) for the US Gulf Coast that will enable scalable, profitable, material CCUS
project(s) that meet 45Q requirements.

Add Reduction in Net Carbon Footprint (NCF) as a Value Driver

Profitable and Competitive CCUS - obtain 45Q tax incentives and maximize government support, reduce cost of capture, lower CO2 EOR unit costs
 Reduce Shell's carbon footprint; Integrate value chain; Ability to replicate from Shell portfolio

Hydrogen is included in our NCF; therefore do not need to meet 0.6 VIR investment threshold for these third-party volumes

•Confirmed that hydrogen supplier contracts transfer CO2 costs and impacts to Shell (James MacDonald, Category Manager)

•Scope 1 emissions refer to direct emissions from company's activities

•Scope 2 emissions are indirect such as from purchased power

•Scope 3 emissions are those created by customers of a company's product.

The initial set of concepts looked reasonable for pursuing through DG2 with agreement that concepts with Scope 3 (non-Hydrogen) will be deferred.

- Consider any potential impacts from small concepts (ex. Theremin) on a bigger concept. Will we eliminate a bigger concept by focusing on a smaller concept?
- Ensure design criteria allows for flexibility so we can expand in the future if needed; especially important for transportation infrastructure
- DS strategy supports all source sights, but Louisiana is likely easier to do than Texas (given Deer Park JV).

Need to review and signoft OAP and PCAP

Commercial TA2 identified; signoff in progress

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El Camin	o CCS	Dashb	oard
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Project Description: Reduce Shell's net carbon footprint by leading a CCUS partnership (public and/or private) for the US Gulf Coast that will enable scalable, profitable, material CCUS project(s) that meet 45Q requirements. **Project Strategic CCS Objective**: Mitigate High CO₂ emissions (Scope 1 and 2) in DS M at strategic assets//Supports global CCS industry/establishes replicative business model **Shell role in Project**: Initiating / Leading for collaboration with others.

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Key Metrics	Unit	Value	Governance engagements
Shell Share	%	20-100	• Dec 4, 2018 - DG1
CO ₂ avoided, SS (Scope 1&2 or 3*)	Mtpa	1-7	 April 2, 2019 - DRB July 17, 2019 - DRB Concept
Product carbon intensity reduction	$\Delta t/t$	TBD	Evals
CAPEX (PV), Total	\$mln	1000 - 7000	• Q4 2019 TBC - DRB, Ref Case
CAPEX (PV), SS	\$mln	TBD	• Q1 2020 TBC - DRB
OPEX (PV), SS	\$mln	TBD	 Q2 2020 TBC – ITR2, VAR2
NPV (on basis of PSV)	\$mln	> 0	
UTC (PV/PV)	\$/ton CO ₂	\$40-80	Organisation
Product Carbon intensity reduction cost	∆ \$/t	TBD	 US Country Chair (Lead UPU +
VIR	VIR	>0	DS/M)
UDC (For CO2 EOR)	\$/bbl	TBD	BOM: Jan Sherman

X-Directorate Integration Issues across the Full Value Chain

- Priorities for capture from assets within the USGC
- Financial approvals and MOA between UPU and DS M CCUS competitiveness in a global portfolio
- Ongoing CP contract negotiations with Hydrogen suppliers need to enable future CO2 capture



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• FEDM Deniz Dindoruk

Finance Summary (by business

Praxair & Air Products Capture Hilcorp Louisiana & Texas EOR XoM Texas offshore storage

industry infrastructure & policy State of Louisiana gas storage Denbury infrastructure access &

Shell only EOR - NPV >0
 Coalition EOR - NPV > 0
 Aspirational Coalitions

line and/or JV)

OGCI or other

EOR

Project Milestones & Timeline - Shell only / Small Coalition DG1: Dec 2018 DG2:Q3/2020 DG3: Q3/2021 FID: Q3/2022 RFSU: Q3/2025

Key Risks

- Field Liabilities CO2 Liability and long-term storage
- Commercial deal space, favorable entry conditions
- Clarity around 45Q credits and how in details one qualifies.

- Cross-business integration Capital and opportunity competitiveness Regulatory changes tariffs, quotas, tax law

Key Value Drivers

- Profitable and Competitive CCUS
 - Obtain 45Q tax incentives and maximize government support Reduce cost of capture Lower CO2 EOR unit costs
- Reduce Shell's carbon footprint (Scope 1 & 2 including Hydrogen) Integrate value chain
- Ability to replicate from Shell portfolio

Activity Highlights and Focus Areas

- DRB confirmed third-party Hydrogen as part of Shell's NCF Assess Phase Risk Workshop held
- Assessing10 source concepts linked to potential EOR and storage sinks
- Smaller NBD opportunity with Hilcorp continues to be evaluated Praxair and Air Products indicated interest in joint CCUS opportunities
- Oxy remains interested in a USGC collaboration opportunity (EOR to Permian)
- and global marketing (trading) opportunities. XoM interested in Texas capture to offshore storage (seeking a "few" partners like Shell)
- like Shell) OGCI Kickstarter initiated. Oxy pushing GC CCUS to Permian EOR. Other member companies (XoM, Total) trying to figure out how OGCI supports. Industry invests in direct-air capture in US (Oxy, CVX, XoM) Submitted comments to IRS requests on 45Q; guidance to be issued Q4 or later Preliminary economics indicate path to NPV>0 through: 45Q tax credits, pure or pre-combustion capture, and EOR or storage in depleted gas fields

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Pre-Read

DRB Decisions/Steer

- Does the DRB endorse the recommended CCUS concepts to take to next phase of evaluation?
- Does the DRB agree with risks and opportunities presented?
- Does the DRB agree to sponsor the Denbury valuation (NBD)?
- Does the DRB support the OP19 submission?

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