

Message

From: Blevins, Susan K [/O=EXXONMOBIL/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/[REDACTED]]
Sent: 7/12/2018 3:15:36 PM
To: Tran, Loan K [REDACTED]@exxonmobil.com]
Subject: FW: Presentation question

From: Martin, Ethan
Sent: Wednesday, July 11, 2018 7:24 AM
To: Blevins, Susan K <[REDACTED]@exxonmobil.com>
Cc: Baumrucker, Theresa A [REDACTED]@exxonmobil.com>
Subject: RE: Presentation question

Susan – Thank you for your email. My teammate, Theresa, and I put the GHG slides together for Linda. All of the information came from the companies themselves. From my research, everything is an ambition and not a specific target to which they'll be held to. Happy to discuss further!

- Shell
 - [Link](#)
 - They have been very deliberate in saying these are aspirations and not targets. Quote from their CEO - "The moment we adopt a target and you cannot quite deliver on elements of it, you immediately have a class action suit from shareholders or you get the SEC investigating you," he said. Targets that are "legally binding; we don't think it's going to help us." ([link](#))
- Total
 - [Link 1](#)
 - [Link 2](#)
 - [Link 3](#) – states they are ambitions on this page
- BP
 - CO2 reduction ambition (probably should have not said "target" on the slide) ([link](#))
 - [Link](#) – commitment to low carbon future
- Chevron
 - [Link](#)

Ethan Martin
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From: Blevins, Susan K
Sent: Tuesday, July 10, 2018 8:27 PM
To: Martin, Ethan <[REDACTED]@exxonmobil.com>
Subject: Presentation question

Ethan,
At the Global GHG meeting, Linda Wright have a presentation with a slide on competitor targets. Did you supply that slide. Is there any supporting information behind the slide (i.e. did you all dig into the targets and if they are substantive or aspirational?)

Thanks,
Susan

Susan K. Blevins
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HCOR