Message

From: Pica Karp, Maria [/O=CHEVRON/OU=AG01/CN=RECIPIENTS

Sent: 7/14/2016 6:27:50 PM

To: Koetzle, William A [/O=CHEVRON/OU=AG01/cn=Recipients

CC: Samson, Dave A (DaveSamson) [/O=CHEVRON/OU=AG01/cn=Recipient; Glaubitz, Kurt (kugl)

(Kurt.Glaubitz) [/O=CHEVRON/OU=AG01/cn=Recipients,

Subject: FYI: Total climate report

FYI below – this is particularly interesting given that Total doesn't have a WDC office, but they are clearly feeding into the social media in town. Maria

From: Murphy, Robert J

Sent: Thursday, July 14, 2016 11:40 AM

To: Pica Karp, Maria; Walker, Robert C (RCWalker); Davies, Hannah; Verma, Puneet (puve); Epifani, Lisa; Rock, Heather

Subject: Total climate report

All,

Total's climate change report has often been appearing as sponsored posts in my social media streams in the last week, so I assume they are pushing this to energy and/or DC policy people at the moment. With that in mind, thought it would be worth flagging this as an FYI.

Key takeaways:

- The report itself provides a decent survey of standard industry positions, including the importance of natural gas, energy efficiency, etc
- It is backed by Total's long term energy forecasts, so complimentary to their other public documents
- They support for a carbon price of \$US 30-40 / ton
- They claim their objective is to have their 'low-carbon businesses' make up 20% of Total's portfolio within 20 years
- · A short interview with Christiana Figueres is included, which I thought was an interesting play for credibility

http://www.total.com/sites/default/files/atoms/files/integrating_climate_into_our_strategy_eng.pdf

Robert Murphy

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Policy, Government and Public Affairs

