From: Aufmuth, Mark [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/C Sent: 23/09/2021 16:53:57 To: Nash, Mike A (Legal) [/o=ExchangeLabs/ou=Exchange Administrative Group ; Young, Matthew (FYDIBOHF23SPDLT)/cn=Recipients/cr [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cr ; Gray, Julian [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Bitar, Fawaz K [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Streett, Mary [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Mooney, Tom [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Sathiamoorthy, Muhunthan [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= Goddard, Kelly [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Gerard, Fave [/o=ExchangeLabs/ou=Exchange Administrative Group Naik, Manish (FYDIBOHF23SPDLT)/cn=Recipients/cn= [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn: ; Mogstad, Isabel [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Magallanes, Downey [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Best, Andy [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Francis, Karrin [/o=ExchangeLabs/ou=Exchange Administrative Group] (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Brule, Yann-Alexandre [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn ; King, Matthew [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= ; Batchelder, Rebecca [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn= Subject: RE: DNG - Gov Meeting #4 - Notes Attachments: Xcel Energy Services RFI (2021).docx; Washington Gas and Light RFP (2021).docx; Bloom Energy RFP (2021).pdf; Virginia Natural Gas RFP (2021).docx; VNG Next Generation Natural Gas - Supplier Form (2021).xlsx; NGSC Performance Indicator Survey.xlsx; NGSI Methane Emission Intensity Survey.xlsx

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Best.

Mark

Mark Aufmuth

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Confidential From: Nash, Mike A (Legal) < Sent: Friday, September 17, 2021 11:50 AM ⊅bp.com>; Gray, Julian < To: Young, Matthew < bp.com>; Bitar, Fawaz K @uk.bp.com>; Streett, Mary < @bp.com>; Mooney, Tom Dbp.com>; Sathiamoorthy, Muhunthan @uk.bp.com>; Goddard, Kelly Gerard, Faye < bp.com>; Naik, Manish < @uk.bp.com>; Mogstad, Isabel @bp.com>; Magallanes, Downey < @bp.com>; Best, Andy @bp.com>; Aufmuth, Mark < @bp.com>; Brule, Yann-Alexandre Francis, Karrin uk.bp.com>; King, Matthew @uk.bp.com> Subject: RE: DNG - Gov Meeting #4 - Notes

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From: Young, Matthev Sent: 16 September 2021 20:10 To: Gray, Julian @uk.bp.com>; Bitar, Fawaz K @uk.bp.com>; Streett, Mary @bp.com>; Mooney, Tom < @bp.com>; Sathiamoorthy, Muhunthan @uk.bp.com>; Goddard, Kelly < @bp.com>; Gerard, Faye @bp.com>; Naik, Manish < @uk.bp.com>; Mogstad, Isabel @bp.com>; Nash, Mike A (Legal) < @uk.bp.com>; Magallanes, Downey @bp.com>; Best, Andy @uk.bp.com>; Francis, Karrin @bp.com>; Aufmuth, Mark < @bp.com>; Brule, Yann-Alexandre < @uk.bp.com>; King, Matthew < @uk.bp.com> Subject: DNG - Gov Meeting #4 - Notes
All,
I took some rough notes at the DNG meeting today and hence sharing.
Any questions or further actions required please let myself or Manish know.
Kind regards,
Matt

DNG - Gov Meeting #4

16 September 2021 14:47

Meeting Date: 16/09/2021 15:00 Location: Microsoft Teams Meeting Link to Outlook Item: click here

Notes

General

- Pippa Q: Trading and Shipping what next bpx
- Vision cherry picking / scale what we might or might not do.....this will inform on coms...keen to understand.
- October 27th is next gov board meeting will be go no go.

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Coms and engagement

- ACTION: share "what we will say about DNG".
- Nearest deliverable with simplified product coms bullets for T&S customer engagement.

EDF

- Are going to talk to the EDF again? Question for Fuzzy...
- Action: JG talk to Fuzzy to come to decision.
- EDF we need to be clear on intention and purpose.
- Not for buy in but updating.
- Make them understand how our product is underpinned by measurement.
- EDF endorsing MiQ not likely but could recognise that MiQ offers a pathway to more universal use of measurement. This is achievable.

Exxon Comments

- When we step out in this space it will propagate through media channels (professional and Social). The Exxon stories was a post to Reuters but quickly spread.
- How much do we want to actively push vs. letting it be naturally shared?
- EDF; notably chose not to respond directly. Commented on broader themes to methane regulation and transparency.
- Cherry picking "intention to scale to other areas" needs to land which did not with Exxon announcement.
- How do we talk about this both to communicate likelihood to expand and its interplay in AIM4 will be consider.
- ACTION: Coms team / project team consider how we communicate scale vs. cherry picking. Also topic for Fuzzy.

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