

Message (Digitally Signed)

From: Stout, Robert [/O=MSXBP/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=██████████]
Sent: 14/08/2018 18:55:38
To: Emery, Dominic [/O=MSXBP/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=██████████]
CC: Jefferiss, Paul H. [/O=MSXBP/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=██████████]; Williams, Fatima [/O=MSXBP/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=██████████]
Subject: Re: Ben van Beurden letter
Attachments: smime.p7s

Of course. I would send myself but I can't join the call and want to be sure you guys are connected.

Sent from my iPhone

> On Aug 14, 2018, at 2:47 PM, Emery, Dominic <██████████@uk.bp.com> wrote:
>
> Bob - thanks, and please could you send me Pete's email so that I can send a meeting request for 4pm
next Monday (Fatima is on vacation).
>
> Best regards
>
> Dominic
>
> -----Original Message-----
> From: Stout, Robert
> Sent: 14 August 2018 16:28
> To: Emery, Dominic
> Cc: Jefferiss, Paul H.; Williams, Fatima
> Subject: RE: Ben van Beurden letter
>
> Hello again. Just talked with Peter Trelenberg and provided the below context, for which he was very
grateful. He recalled meeting you at the last WEF as you noted.
>
> He also indicated that he had chatted with someone at Chevron so he can fill you in on that as well.
Bottom line, it sounds like while they are not closed to the idea of having an exploratory meeting as the
BvB letter requests, they are both skeptical about any real concrete outcome coming out of such a
meeting. It also sounded like they think the letter was really BvB's own brainchild rather than something
spearheaded by Shell staff.
>
> Pete would be pleased to chat with you and as you had suggested is holding 4 PM UK time (10 AM Dallas
time) next Monday, August 20. I have copied Fatima so she can send a calendar notice.
>
> Thanks again,
>
> Bob
>
>
> Confidential
>
> -----Original Message-----
> From: Emery, Dominic
> Sent: Tuesday, August 14, 2018 8:31 AM
> To: Stout, Robert <██████████@bp.com>
> Cc: Jefferiss, Paul H. <██████████@uk.bp.com>
> Subject: RE: Ben van Beurden letter
>
> Bob - thanks and have just got an email from Shell wanting to follow-up with us on this.
>
> Best regards
>
> Dominic
>
> -----Original Message-----
> From: Stout, Robert
> Sent: 14 August 2018 13:28
> To: Emery, Dominic
> Cc: Jefferiss, Paul H.
> Subject: Re: Ben van Beurden letter

>
> Thanks for the quick and very helpful response, Dominic. I will follow up with Pete and revert.
>
> Best,
> Bob
>
> Sent from my iPhone
>
>> On Aug 14, 2018, at 8:25 AM, Emery, Dominic <[REDACTED]@uk.bp.com> wrote:
>>
>> Bob - thanks and yes indeed RWD got the letter and it went to OGCI EU CEOs (but not NOC CEOs), Exxon and Chevron. I am sure it will get mentioned at WEF.
>>
>> Bob has asked Lamar for a view on this and I will work on that early next week with him. Also - Equinor (Bjorn Otto Sverdrup) has asked for a call to discuss early on Monday. We have also spoken with the Shell team on their approach, as well as discussions on similar approaches such as TPI (which Paul has been leading on).
>>
>> I also know Pete (he was at the TCFD session at the WEF on 18th July), so feel free a) to share the context above, and b) I'd be happy to do a call with him on Monday 20th either 4 or 6pm UK time if that could work. I can share our views and Equinor's and also get a sense of where Exxon stand, useful for me to be able to inform Bob via Lamar.
>>
>> Best regards
>>
>> Dominic
>>
>> -----Original Message-----
>> From: Stout, Robert
>> Sent: 14 August 2018 13:18
>> To: Emery, Dominic
>> Cc: Jefferiss, Paul H.
>> Subject: Ben van Beurden letter
>>
>> Hi Dominic. I discussed with Paul over the weekend but wanted you to know that I got a call from my colleague Pete Trelenberg at XOM last Friday asking about whether RWD got a letter suggesting the setting of joint GHG targets etc. as XOM did. Interesting that XOM got it even though they are not part of OGCI.
>>
>> I got to know Pete pretty well from our joint participation on the API work group that developed climate policy principles a couple years ago. We speak from time to time and he has always been helpful tracking stuff down for me (eg wrt the CLC). I do not owe him anything specific but he would be appreciative for any context I could provide on our thinking as he is preparing to speak with Darren Woods ahead of the WEF (Pete said Darren plans to go while Rex had not been interested in the past).
>>
>> I would not want to say anything back without your awareness and guidance. I know Pete would be grateful for any response back at all.
>>
>> Thanks,
>> Bob
>>
>>
>>
>> Sent from my iPhone