### MINUTES OF THE EXECUTIVE COMMITTEE MEETING AMERICAN PETROLEUM INSTITUTE

#### Friday, December 13, 2016 3:30 p.m. – 5:00 p.m. (ET) Conference Call

The Executive Committee of the American Petroleum Institute (API) met via conference call with the following members participating:

Ryan Lance, ConocoPhillips (Chairman)

Jack Gerard, API

Others participating: Khary Cauthen, API Marty Durbin, API Stacy Linden, API Annemarie Oxman, API Linda Rozett, API

### 1. Welcoming Remarks

Chairman Lance welcomed the members to the call and called the meeting to order.

### 2. Approval of the November 14, 2016 Meeting Minutes

The Executive Committee approved the minutes from the November 14, 2016 Executive Committee meeting.

### 3. Follow-up Items from November Meeting

Chairman Lance noted that the purpose of the call was to address the annual performance of API and its staff, but the committee would also discuss some follow-up items from the November meeting regarding

#### 4. 2016 Accomplishments

Mr. Gerard noted that the pre-read materials highlight some successes achieved by API in 2016 while addressing the committee's comments from 2015 regarding

Mr. Gerard commended API's

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senior team for a strong performance in 2016,

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# 5. API Executive Staff Compensation

The Executive Committee went into executive session to discuss API Executive Staff compensation.

# 6. Adjourn

There being no further business, the call adjourned at 4:54 p.m.

Respectfully submitted,

Stacy R Linden Vice President, General Counsel & Corporate Secretary