U.S. Only

			High (aA1)
Иs	Net Sales		Base Case + 25%.
	~ ~		Base (aA2)
))	High		Launch with a pain indication in Q3-2014 and then an OIC indication in Q2-2015. Maximum daily dose will be 80/40mg. (Initial label). sNDA may allow 160mg/ 80mg daily dosing with additional data. Market share is based on 2011 Synovate Market Research: 6.3% of Total LAO, 0.6% of all opioids. Generic to ONU launches er of 2019.
	Base		Low (aA3)
			Base Case - 25%.
	Low		Base, Pain-Only (aA2p)
			Base case, but with pain-only clinical development and indication.
	$M \sim$		IP Assumptions
se w/ OIC	ana aA1 amaa aA2 amaa aA3 amaa aA2p	2013 200	 3 years of Hatch-Waxman data exclusivity for painindication, expiry 2017-Q3 3 years of Hatch-Waxman data exclusivity for opioid-induced constipation (OIC) indication, exp 2018-Q2 Low ABUK patents expiry 2025 Pending Patent Applications: PT0621 US Application 20050245556 Expiry April 2023 PT0614 US Application 20050245483 Expiry April 2023 PT0650 US Application 20080145429 Expiry Feb 2026
ghlights (\$mms) 2012 ales \$ - \$ es -	2013 2014 2015 2016 2017 2018 - \$ 46.0 \$ 229.7 \$ 454.5 \$ 604.3 \$ 691.7 \$ - \$ 37.2 185.4 357.8 457.6 523.8	2019 2020 2021 2022 202 790.7 \$ 78.9 \$ 52.3 \$ 40.7 \$ 34. 598.7 65.2 43.2 33.6 28.	5 Managed Care Assumptions
nargin	37.2 183.4 37.8 <t< td=""><td>356.7 53.7 43.2 53.7 23.5 483.7 53.7 35.5 27.6 23. 47.2 1.1 1.1 0.1 1.1 0.1 11.4 3.0 3.1 3.2 3. 81.6 6.0 5.5 5.3 4. 402.1 47.6 30.0 22.3 18. 18.</td><td> Assumed having approximately 15% of commercial liv on Tier-2 without restrictions. Its managed care reduction in the sales forecast is 35% based on typica responses to various tier placements. </td></t<>	356.7 53.7 43.2 53.7 23.5 483.7 53.7 35.5 27.6 23. 47.2 1.1 1.1 0.1 1.1 0.1 11.4 3.0 3.1 3.2 3. 81.6 6.0 5.5 5.3 4. 402.1 47.6 30.0 22.3 18. 18.	 Assumed having approximately 15% of commercial liv on Tier-2 without restrictions. Its managed care reduction in the sales forecast is 35% based on typica responses to various tier placements.
and promotion	5.8 74.1 140.7 149.0 152.3 118.1 85.7 42.5 11.6 13.9 9.3 10.2 91.5 122.8 162.8 178.6 180.3 149.0	47.2 1.1 1.1 1.1 0. 11.4 3.0 3.1 3.2 3. 81.6 6.0 5.5 5.3 4.	4 on Tier-2 without restrictions. 3 reduction in the sales forecast i 6 responses to various tier placen

ONU Financial Summary

Financial Metrics	Product			
Product	ONU (Targin, Oxycodone with Naloxone BID) (40/20mg, 20/10mg, and 10/5mg)			
Launch	Q3-2014 (Pain N	Q3-2014 (Pain NDA), Q2-2015 (OIC sNDA)		
IP Exclusivity (expiry)	Q4-2019			
Indication (target with OIC)	Oxycodone HCl / Naloxone HCl controlled-release tablets are indicated for the management of moderate to severe pain when a continuous, around-the-clock analgesic is needed for an extended period of time in patients requiring management of opioid-induced constipation.			
Project Current Phase	Phase 3			
Prelaunch R&D	w/OIC ≈\$217 million (2012→launch+PREA)		h+PREA)	
Peak Sales (Base)	w/OIC \$791 million (Gross) / \$599 million (Net)			
Sales Force PDE (Primary Detail Equivalent)	720,000 PDE p.a. (1 st full-year with pain + OIC, Base Case)			
Deal Terms (3 rd -Party)	None			
NPV (Base Case)	w/OIC	Purdue	\$151 million	IRR @ 27%
NPV (Risk-Adjusted)	w/OIC	Purdue	\$109 million	
Price/Rx (launch year)	≈\$16.50 / tablet or \$495 / Rx Price Increase @ 3% p.a.			

2/15/2012

2012: 10-Year

Hydrocodone [HYD]



2/15/2012

2012: 10-Year Plan

HYD U.S. Registration Timeline



Hydrocodone

- A 505(b)(1) application approach will be utilized with a single pivotal study (HYD3002) with a "right-of-reference" to the Abbott NDA.
- FDA letter Nov 2011 requesting additional hearing testing.
 - HYD3003 safety study paused. Procedures, plans put in place to restart March 2012. We will add 200 patients.
 - FDA Type C Meeting: March 13, 2012
- HYD3002 initiate March 2012.

We remain on track for NDA submission.

HYD3003 Current Screening

838 screened, 620 titrated, 483 maintenance, 84 (17%) discontinued in maintenance



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\$MMs	Net Sales			Other Single
1000	High			Entity HYD
900			- CR	oroducts on the
800		Scenarios High Case	Launch	market 0
700	Base2		1	L before
600		Base 1 Case		Purdue
500		Base 2 Case	No	Purdue
400	Base1	Low Case		2 before Purdue
300	Low	IP Assumptio	ns	
200 100 0	2015 2016 2017 2018 2019 2020 2027 2020	exclusivity, • Grunenthal 2024	atch-Waxman o expiry 2018-Q3 patents expiry patents expiry 2 <u>ssued Patents</u> : xpiry October 2	data early 2025 2021
Base1/aA2	aA1 and aA2 and aA2a and aA3	Managed Car	e Assumption	IS
P&L Highlights Gross sales Net sales Gross margin Gross margin Selling and promotion Research and development Total operating expenses Operating income / (loss)	- - 47.3 186.1 197.3 263.9 312.2 328.0 354.1 68.4 27.4 1.0 3.4 6.0 77.1 143.6 144.6 129.4 95.0 54.2 13.9 1.1 1.2 78.8 40.7 19.8 12.5 20.3 19.5 20.5 17.2 18.0 19.0 1.8 1.9 79.8 44.1 26.8 94.9 174.1 174.8 163.0 127.0 87.6 57.7 5.3 4.0	Assumed havin of commercial restrictions. Its reduction in the based on physic product if it wa	ives on Tier 2 w managed care e sales forecast cian responses s placed on Tier	vithout is 35% to the r 3.
2/15/2012	2012: 10-Year Plan	Confid	ential <i>Cumput</i>	S 8

HYD Financial Summary

Financial Metrics	Product	
Product	HYD (Hydrocodone QD) (20mg, 30mg, 40mg, 60mg, 80mg, 100mg, 120mg)	
Launch	Q3-2015	
IP Exclusivity (expiry)	Q4-2021	
Indication (target)	Indicated for the management of moderate to severe pain when a continuous, around-the- clock analgesic is needed for an extended period of time.	
Project Current Phase	Phase 3	
Prelaunch R&D	≈\$157 million	
Peak Sales (Base1)	\$542 million (Gross) / \$410 million (Net)	
Sales Force PDE	705,000 p.a. (1 st full-year, Base1 Case)	
Deal Terms (3 rd -Party)	Assume PEO formulation used.Grunenthal IP: NDA Approval € 3 million Sales Royalty 3-5% (tiered net sales)McGinity Agreement with Abbott (assumption):Upfront\$5 millionExclusivity License \$3 millionNDA Filing\$1 millionNDA Approval \$4 millionSales Royalty3.0%-3.5% (net sales)Royalty ended Q4-2020	
NPV (Base1 Case)	Purdue \$105 million (65% of total) IRR @ 23% Partner \$56 million (35% of total)	
NPV (Risk-Adjusted)	Purdue \$181 million (76% of total) Partner \$58 million (24% of total)	
Price/Rx (launch year)	≈\$18.29 / tablet or \$549 / Rx Price Increase @ 3% p.a.	

Fatty Acid Amide Hydrolase (FAAH) Inhibitor [AHI]



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2/15/2012

2012: 10-Year Plan

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AHI Provisional Project Plan



2012: 10-Year Plan

AHI (Fatty Acid Amide Hydrolase)

- Clinical supplies manufactured at Pharmaceutics International Inc (Pii)
 - Rejected due to contamination (paint chips, hair)
 - July 2011
 - October 2011
- Clinical supplies at Pii rejected due to being exposed to a contaminating product known to be a health hazard – Jan 2012
- Last of the API
 - New API and clinical supplies 9-12 months

2012: 10-Year Plan

2/15/2012

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		High	(aA1)
\$MMs 2000 1800	Net Sales	market research ha varied between the High Case assumes	he Base Case assumes
	High	Base	(aA2)
1600	Ingr	1	. IP expiry in Q4-2031. ed for neuropathic pain.
1400		Base Case assumes	
1200		neuropathic back p	hic pain, post-herpetic
1000		Fibromyalgia in bas	-
800	Base	Low	(aA3)
600		Lower share than t	
400 200 0	Low	 5 years of NCE exclusivity, expiry 2024- Q3 <u>Issued US patent</u> No. 7,947,663 that covers a genus encompassing IPI-940. The 20-year term will expire September 3, 2028 (includes 327 days of PTA). Related patent applications are pending that will cover IPI-940 as a species, and 	
	aA1 and aA3	methods of use	e thereof.
Base P&L Highlights	(\$mms) 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025	average of patent term extension fro	ent term extension from
Gross sales	(smins) 2012 2013 2014 2015 2016 2017 2018 2021 2021 2022 2022 2022 2022 2024 2023	clinical develop review (1 year)	oment (3 years) and FDA
		Managed Care A	Assumptions
Research and de Total operating e	velopment	This is at very early 15% total rebate ra assumed.	r stage of development; a ate assumption is
2/15/2012	2012: 10-Year Plan	Confi	dential Fundue

FAAH Financial Summary

Financial Metrics	Product			
Product	FAAH (Fatty Acid Amide Hydrolase Inhibitor)			
Launch	Q2-2019	Q2-2019		
IP Exclusivity (expiry)	Q4-2031	Q4-2031		
Indication (target)	FAAH is proposed to be effective in the treatment of pain. Market assessment targets neuropathic pain.			
Project Current Phase	Phase 1			
Prelaunch R&D	≈\$329 million			
Peak Sales (Base)	\$996 million (Gross) / \$731 million (Net)			
Sales Force PDE (Primary Detail Equivalent)	812,319 PD	E p.a. (1 st full-year, Base Case)		
Deal Terms (3 rd -Party)	Sales royalt ≥\$100/≥\$20	ies to Infinity: 10%/15%/20% for a 00 million	nnual net sales <\$100/	
NPV (Base Case)	Purdue Partner	\$2 million (1% of total) IRR @ 1 \$167 million (99% of total)	2%	
NPV (Risk-Adjusted)	Purdue Partner	\$-25 million (n/a% of total) \$29 million (n/a% of total)		
Price/Rx (launch year)	≈\$7.49 / da	y or \$224.70 / Rx	Price Increase @ 3% p.a.	

2/15/2012

ORL-1 (OAG)



2/15/2012

2012: 10-Year Plan

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ORL-1 Provisional Project Plan



Note: Purdue / Shionogi Collaboration Project

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ORL-1 (OAG)

- \$3M milestone from Shionogi Dec 2011
- Single ascending dose study ongoing
 - 3rd cohort completing
 - Data within the next month

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