
From: Stephen Choi
Sent: Wednesday, July 30, 2014 6:37 PM
To: [REDACTED]
Cc: Jason Friedman
Subject: FW: 2837245 Bulk

[REDACTED] – make sure to identify all the revenue that PSS should be getting for extra LF that's recorded in another archtics event as well as barter & sponsors that's recorded as comp or just ticket and tax. Thanks.

From: Stephen Choi
Sent: Tuesday, May 06, 2014 2:10 PM
To: Jason Friedman; [REDACTED]
Cc: Mitch Gershman; [REDACTED]; [REDACTED]
Subject: RE: 2837245 Bulk

yes

From: Jason Friedman
Sent: Tuesday, May 06, 2014 2:07 PM
To: Stephen Choi; [REDACTED]
Cc: Mitch Gershman; [REDACTED]; [REDACTED]
Subject: RE: 2837245 Bulk

So that means we need to sell on a Navy / ND license fee in the amount of \$162,360 – correct?



JASON A. FRIEDMAN

WASHINGTON REDSKINS

1600 FedEx Way | Landover, MD 20785

W: [REDACTED] | M: [REDACTED]
[REDACTED]

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From: Stephen Choi
Sent: Tuesday, May 06, 2014 2:06 PM
To: Jason Friedman; [REDACTED]
Cc: Mitch Gershman; [REDACTED]; [REDACTED]
Subject: RE: 2837245 Bulk

Sell on at \$44 for the SROs. The juice goes to Navy vs ND game.

[REDACTED] – I would start the list of adjustments for FY15 (reclass Navy game to PSS dept).

From: Jason Friedman
Sent: Tuesday, May 06, 2014 1:34 PM
To: [REDACTED]; Stephen Choi
Cc: Mitch Gershman; [REDACTED]; [REDACTED]
Subject: 2837245 Bulk
Importance: High

(Stephen – can you reply all with processing guidance? This is the bulk club sro order where I am charging \$55 per ticket, but the tickets are priced at \$44 in the system. There are a total of 14,760 game tickets being sold here with \$11 per ticket of juice = \$162,360)

[REDACTED] – all of the seats are rsvd to the account. Some of the seats are FS08 and some are individual games. Here is the breakdown:

1,640 FS08 x \$55 per ticket x 8 games = \$721,600
410 HG04NY x \$55 per ticket = \$22,550
410 HG05SE x \$55 per ticket = \$22,550
410 HG09PH x \$55 per ticket = \$22,550
410 HG10DA x \$55 per ticket = \$22,550

Total purchase = \$811,800.00



JASON A. FRIEDMAN

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