

Budget line item	Cost Category	Team
<b>Redacted - First Amendment</b>		
American Heart Association (AHA)	Contributions	Texas
Houston Open	Contributions	Texas
<b>Redacted - First Amendment</b>		
Climate Leadership Council (aka Americans For Carbon Dividends AFCD)	Contributions	Policy
Charity PAC Match/Check	Contributions	PAC
CERAWeek (IHS Global Inc.)	Contributions	Corp Affairs
Houston Livestock Show and Rodeo	Contributions	Texas
Inauguration	Contributions	USGA
International African American Museum	Contributions	SLA
Cherry Point Refinery	Contributions	SLA
Whiting refinery	Contributions	SLA
Student Conservation Association or other conservation/environmental organization	Contributions	SLA
<b>Redacted - First Amendment</b>		
Coast Guard Museum	Contributions	Corp Affairs
Ford's Theater	Contributions	Corp Affairs
Toledo refinery	Contributions	SLA
Greater Houston Partnership (GHP) New Campaign Fund	Contributions	Texas
<b>Redacted - First Amendment</b>		

Redacted - First Amendment		
Kuwait America Foundation	Contributions	Corp Affairs
Small dollar contributions	Contributions	SLA
Redacted - First Amendment		
National Gallery of Art	Contributions	Corp Affairs
Kennedy Center	Contributions	Corp Affairs
Gas and Low Carbon	Contributions	SLA
Shipping and Trading	Contributions	SLA
Louisiana	Contributions	SLA
Chicago Architectural Biennale Student Scholarship or similar high-visibility program	Contributions	SLA
Redacted - First Amendment		
Customers business	Contributions	SLA
Chicago Urban League	Contributions	SLA
Museum of Science and Industry or other high-profile organization	Contributions	SLA

National Energy Education Development Project or organization related to the energy transition	Contributions	SLA
<b>Redacted - First Amendment</b>		
Congressional Hispanic Leadership Institute (CHLI)	Contributions	USGA
Asia Society Texas Center	Contributions	Texas
<b>Redacted - First Amendment</b>		
Cristo Rey Work Study Program	Contributions	Texas
Middleburg Film Festival	Contributions	Corp Affairs
CBCF ALC Reception Sponsorships	Contributions	USGA
Remediation Management	Contributions	SLA
Greater Houston Partnership	Contributions	Texas
<b>Redacted - First Amendment</b>		
Faith & Politics Institute	Contributions	USGA
Asian Pacific American Institute for Congressional Studies (APAICS)	Contributions	USGA
Spindletop Charities	Contributions	Texas
Offshore Energy Center	Contributions	Texas
Rebuilding Together Houston	Contributions	Texas
Katy ISD Education Foundation	Contributions	Texas
Houston Independent School District Foundation	Contributions	Texas
<b>Redacted - First Amendment</b>		
Common Ground Alliance	Memberships	SLA
<b>Redacted - First Amendment</b>		

# Redacted - First Amendment

Volunteer website build out

Betterworks

Congressional Black Caucus Institute (CBCI)

Contributions

Contributions

Contributions

Corp Affairs

Corp Affairs

USGA

# Redacted - First Amendment

Brad Gentry coaching

Congressional Women's Softball Game

Contributions

Contributions

Corp Affairs

USGA

Environmental Coucil of the States

Contributions

SLA

# Redacted - First Amendment

Smithsonian

Ford's Theatre

Hawthorne Club

Women's Congressional Policy Institute

Ducks Unlimited

Coast Guard Foundation

Citywide Club -- Thanksgiving Homeless Dinner

Junior Achievement

Houston Hispanic Chamber

Greater Houston Black Chamber

British American Foundation

Contributions

Contributions

Contributions

Contributions

Contributions

Contributions

Contributions

Contributions

Contributions

Contributions

Contributions

Corp Affairs

Corp Affairs

Corp Affairs

USGA

USGA

USGA

Texas

Texas

Texas

Texas

Texas

# Redacted - First Amendment

Louisiana Alive

Contributions

USGA

# Redacted - First Amendment

March of Dimes Foundation

Contributions

USGA

Washington Government Relations Group (WGRG)	Contributions	USGA
Wyoming Congressional Award Council	Contributions	USGA
Bryce Harlow Foundation	Contributions	USGA
Houston Livestock Show and Rodeo (Black Heritage Night)	Contributions	Texas

**Redacted - First Amendment**

Discretionary	Non-discretionary	Total
\$1,000,000	\$10,000,000	\$10,000,000
	\$1,000,000	\$1,000,000
	\$1,000,000	\$1,000,000
		\$1,000,000
	\$300,000	\$550,000
	\$500,000	\$500,000
	\$400,000	\$400,000
	\$375,000	\$375,000
	\$362,000	\$362,000
	\$250,000	\$250,000
\$250,000	\$250,000	\$250,000
	\$0	\$250,000
	\$0	\$250,000
	\$0	\$250,000
	\$0	\$250,000
\$200,000	\$200,000	\$200,000
	\$100,000	\$100,000
	\$0	\$200,000
	\$200,000	\$200,000
	\$0	\$175,000

\$175,000	\$0	\$175,000
\$150,000		\$150,000
\$150,000	\$0	\$150,000
\$150,000	\$0	\$150,000
\$150,000	\$0	\$150,000
\$45,000	\$90,000	\$135,000
\$130,000		\$130,000
\$115,000	\$0	\$115,000
	\$105,000	\$105,000
\$70,000		\$70,000
\$100,000	\$0	\$100,000
\$100,000	\$0	\$100,000
\$100,000	\$0	\$100,000
\$100,000	\$0	\$100,000
\$0	\$100,000	\$100,000
	\$100,000	\$100,000
\$95,000	\$0	\$95,000
\$35,000	\$55,000	\$90,000
\$85,000	\$0	\$85,000
\$75,000	\$0	\$75,000
\$70,000	\$0	\$70,000
\$65,000		\$65,000
\$50,000	\$0	\$50,000
\$50,000	\$0	\$50,000
\$50,000	\$0	\$50,000

\$50,000	\$0	\$50,000
\$50,000		\$50,000
\$50,000		\$50,000
\$50,000		\$50,000
\$50,000		\$50,000
\$50,000	\$0	\$50,000
\$50,000	\$0	\$50,000
\$0	\$50,000	\$50,000
\$25,000	\$25,000	\$50,000
\$45,000		\$45,000
\$40,000	\$0	\$40,000
\$40,000	\$0	\$40,000
\$0	\$40,000	\$40,000
\$10,000	\$25,000	\$35,000
\$35,000		\$35,000
\$35,000	\$0	\$35,000
	\$31,500	\$31,500
\$25,000		\$25,000
\$25,000	\$5,000	\$30,000
\$30,000	\$0	\$30,000
\$30,000		\$30,000
\$30,000		\$30,000
\$0	\$30,000	\$30,000
\$27,000		\$27,000
\$25,000		\$25,000
\$25,000		\$25,000
\$25,000		\$25,000
\$25,000		\$25,000
\$25,000		\$25,000
\$25,000		\$25,000
\$25,000		\$25,000
\$25,000	\$0	\$25,000
\$25,000	\$0	\$25,000
\$25,000	\$0	\$25,000
\$0	\$25,000	\$25,000
\$0	\$25,000	\$25,000
\$0	\$25,000	\$25,000
\$0	\$25,000	\$25,000
\$0	\$25,000	\$25,000



\$0	\$25,000	\$25,000
\$0	\$25,000	\$25,000
	\$24,000	\$24,000
	\$21,000	\$21,000
\$5,000	\$15,000	\$20,000
\$20,000		\$20,000
\$20,000		\$20,000
\$20,000	\$0	\$20,000
\$20,000	\$0	\$20,000
\$0	\$20,000	\$20,000
\$0	\$17,500	\$17,500
\$0	\$15,125	\$15,125
\$15,000		\$15,000
\$15,000		\$15,000
\$15,000	\$0	\$15,000
\$15,000		\$15,000
\$15,000	\$0	\$15,000
\$0	\$15,000	\$15,000
	\$13,500	\$13,500
	\$12,000	\$12,000
\$10,000		\$10,000
\$10,000		\$10,000
\$10,000		\$10,000
\$10,000		\$10,000
\$10,000		\$10,000
\$10,000		\$10,000
\$10,000		\$10,000
\$10,000		\$10,000
\$10,000		\$10,000
\$10,000		\$10,000
\$10,000	\$10,000	\$10,000
\$10,000		\$10,000
\$0	\$10,000	\$10,000
\$9,500		\$9,500
\$0	\$8,500	\$8,500
\$8,250		\$8,250
\$6,875	\$0	\$6,875
\$6,500	\$0	\$6,500
\$5,000		\$5,000

\$5,000		\$5,000
\$5,000		\$5,000
\$5,000		\$5,000
\$5,000		\$5,000
\$5,000		\$5,000
\$5,000		\$5,000
\$2,500	\$0	\$2,500
\$1,200		\$1,200
\$1,000		\$1,000

Comments	Location	Business affiliation
<p>national membership</p> <p>May be able to negotiate - 1m/yr tto 1.5m over 2yrs. Brett to land strategy with biz execs then exeute</p> <p>locked in</p> <p>national membership; need to discuss whether to stay our lower to 250k</p> <p>national membership</p>	<p>Texas</p> <p>Texas</p>	
<p>Note: 2020 includes 250k to be accrued in 4Q</p> <p>Payment 2 of 4</p> <p>We will refresh our strategy for 2021 but this budget is focused on creating allies and includes community institutions like the Birch Bay Library, partnerships with the Lummi Tribe, environmental partnerships including enhancing salmon habitat, key community organizations.</p>	<p>Texas</p>	<p>P&amp;O</p>
<p>We will refresh our strategy for 2021 but this budget is focused on creating allies for the refinery and building support in local communities. It includes local evironmental/conservation organizations, community sponsorships, and organizations focused on education and the economy.</p> <p>OR other conservation investment identified in a refreshed Chicago strategy</p>	<p>Chicagoland</p>	<p>P&amp;O</p>
<p>Most influential trade association for oil and gas in Louisiana.</p>		<p>P&amp;O memberships</p>
<p>We will refresh this strategy for 2021 but this budget is focused on partnering with key Toledo-area organizations such as the Children's Museum, the Toledo Symphony, Toledo Mudhens sponsorship, scholarship program for high-achieving high school seniors and more.</p> <p>2019 pledge for \$1m over 5 yrs (\$200k/yr). Yr 2 of 5yr commitment</p>	<p>Texas</p> <p>National memberships</p>	<p>P&amp;O</p>

Increase Lightsourcebp's contribution to a level that would put Kevin Smith on the board of directors.	National memberships	
We will refresh our strategy for 2021 but previously contributions have focused on supporting Chicago school programs, including the science fair, Junior Achievement, the American Heart Association and other activities focused on employee engagement.	Chicagoland National memberships Texas	
discretionary - annual sponsorship of events		
Includes Cal Chamber, CMTA and Cal Fuels and Convenience Association		C&P memberships
This supports existing wind farms and the development of other alternative energy projects.		
This budget envisions \$50k in Houston for NAGP including local Houston Audubon, Lighthouse and more and \$50k in Chicago to support Janet Kong and her team.		
Examples include employee engagement opportunities for Castrol's Port Allen facility, Houma-area organizations, and BPXE stakeholder opportunities		P&O
High-visibility program may shift based on a refreshed Chicago strategy	Chicagoland	
Orlando Alvarez sits on their board and has pledged this contribution after we postponed planned 2020 contribution to 2021.	National memberships Texas	
Membership + sponsorship opportunity at annual meeting in June 2021 in Austin, TX	National memberships	
Critical business organization in Louisiana.		P&O memberships
Examples include Naperville and Chicago chambers, Illinois Manufacturers Association	Chicagoland	
State and local memberships, including local chambers, state chamber and Indiana Manufacturers Association		P&O memberships
Includes: NY/NJ scholarships, NJ special olympics, CA legislative forum		
Critical ally and advocate and entrée into African-American communities	Chicagoland	
Organization may shift based on a refreshed Chicago strategy	Chicagoland	

could shift based on a refreshed Chicago strategy	Chicagoland Texas	
Critical business organization in Louisiana.	National memberships Chicagoland	
This includes all of the area chambers of commerce This includes all of the area chambers of commerce		P&O memberships P&O memberships
SCIA, Houma business organizations, Castrol/Port Allen organizations	Texas  Texas	P&O memberships
includes engagement with tribal nations related to Superfund sites and other stakeholder engagement opportunities	Texas	P&O
	Texas Texas Texas Texas Texas	
DC membership	National memberships	
This supports the common ground alliance representing the underground utility industry. Supports USPL business which shares this cost.	National memberships Chicagoland	

Committed ref. Cindy Berkman

DC membership  
TSRA, MPA, Montana Chamber  
NY and PA business associations important for TCI effort.

P&O memberships  
Gas and Low Cabon memberships

Sponsorship of events held by this organization that includes  
environmental regulatory agencies from every state and  
USEPA.  
DC membership

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DC membership

Texas

Texas  
Texas  
Texas  
Texas  
Texas

DC membership  
DC membership

Texas

DC membership  
DC membership  
DC membership

Texas

Actions
Joe/Mary to discuss with Dave/GSM option for disrectionary / with potential impact on membership status Brett to run traps with Orlando and Star and pursue the strategy
2021 last yr of multi-year agreement at this rate
2021 last yr of multi-year agreement at this rate



follow up on AWEA w joe

follow up on AWEA w joe

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Row Labels	Sum of Discretionary	Sum of Non-discretionary	Sum of Total
Contributions	\$3,371,500	\$4,258,500	\$7,630,000
Events	\$350,000	\$380,000	\$730,000
Lobbying/Consulting	\$1,152,800	\$2,833,000	\$3,985,800
Memberships	\$3,471,325	\$10,916,625	\$14,387,950
Rent and other	\$187,000	\$3,591,917	\$3,778,917
T&E	\$700,000		\$700,000
Unallocated	\$265,000		\$265,000
Grand Total	\$9,497,625	\$21,980,042	\$31,477,667

Row Labels	Sum of Discretionary	Sum of Non-discretionary	Sum of Total
Comms	\$105,000	\$1,173,521	\$1,278,521
Events	\$15,000	\$380,000	\$395,000
Lobbying/Consulting	\$50,000	\$680,000	\$730,000
Rent and other		\$113,521	\$113,521
Unallocated	\$40,000		\$40,000
Corp Affairs	\$1,493,200	\$4,203,396	\$5,696,596
Contributions	\$290,000	\$825,000	\$1,115,000
Events	\$215,000		\$215,000
Memberships	\$11,200		\$11,200
Rent and other	\$177,000	\$3,378,396	\$3,555,396
T&E	\$700,000		\$700,000
Unallocated	\$100,000		\$100,000
Int'l Affairs	\$45,875	\$381,125	\$427,000
Events	\$5,000	\$0	\$5,000
Memberships	\$40,875	\$381,125	\$422,000
PAC	\$10,000	\$590,000	\$600,000
Contributions		\$400,000	\$400,000
Lobbying/Consulting		\$190,000	\$190,000
Rent and other	\$10,000		\$10,000
Policy	\$910,000		\$910,000
Contributions	\$500,000		\$500,000
Events	\$15,000		\$15,000
Memberships	\$395,000		\$395,000
SLA	\$4,382,800	\$350,000	\$4,732,800
Contributions	\$1,745,000	\$250,000	\$1,995,000
Lobbying/Consulting	\$1,102,800	\$0	\$1,102,800
Memberships	\$1,535,000	\$100,000	\$1,635,000
Texas	\$628,250	\$2,827,000	\$3,455,250
Contributions	\$295,000	\$2,593,500	\$2,888,500
Events	\$100,000		\$100,000
Lobbying/Consulting		\$120,000	\$120,000
Memberships	\$158,250	\$113,500	\$271,750
Unallocated	\$75,000		\$75,000
USGA	\$1,922,500	\$12,455,000	\$14,377,500
Contributions	\$541,500	\$190,000	\$731,500
Lobbying/Consulting		\$1,843,000	\$1,843,000
Memberships	\$1,331,000	\$10,322,000	\$11,653,000
Rent and other		\$100,000	\$100,000
Unallocated	\$50,000		\$50,000
Grand Total	\$9,497,625	\$21,980,042	\$31,477,667

**Redacted - First Amendment**