

**To:** Streett, Mary[REDACTED]@bp.com]  
**From:** Ellis, Joe[REDACTED/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=REDACTED]  
**Sent:** Wed 05/05/2021 4:58:51 PM (UTC)  
**Subject:** RE: Q2 (5/3) investment requests for Mary's approval

Thanks. Good pushes.

Thanks.

- Yes, GBA is formerly OFII and historically split with tax.
- C&A is transacting the full payment on all trades this year, but Finance is transferring from the business or function to C&A the dollars formerly paid by them. No hitches thus far.
- So Finance will move \$7500 from Tax to C&A for this payment this year.
- Starting next year, C&A will budget for all trades annually rather than transferring money from the businesses.
- For out year projections, I've added \$2.5 million annually to trade association spend, taking C&A from ~\$12 million annually to \$14.5 annually.
- We will talk about that projection when Maria shows you the out year numbers sometime next week.

## Redacted - First Amendment

Happy to talk more on these if helpful.

Joe

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**From:** Streett, Mary <REDACTED@bp.com>  
**Sent:** Tuesday, May 4, 2021 5:38 PM  
**To:** Ellis, Joe <REDACTED@bp.com>  
**Subject:** RE: Q2 (5/3) investment requests for Mary's approval

Want to discuss 2 of these – all others approved

World Business Chicago – Amount seems high given the world we are in now – lets discuss  
Global Business Alliance – what is this? Is this the new version of OFII? If so – didn't tax split with us? Also thought it was 15,000 – and we each did 7,500 – and sometimes we did a plus-up to get a table at an event?

**Mary Streett**  
SVP communications & advocacy  
bp America Inc.

Mobile: [REDACTED]



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**From:** Ellis, Joe <[REDACTED]@bp.com>  
**Sent:** Tuesday, May 4, 2021 5:28 PM  
**To:** Streett, Mary <[REDACTED]@bp.com>  
**Subject:** FW: Q2 (5/3) investment requests for Mary's approval

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**From:** Ellis, Joe  
**Sent:** Monday, May 3, 2021 1:48 PM  
**To:** Streett, Mary <[REDACTED]@bp.com> <[REDACTED]@bp.com>  
**Subject:** FW: Q2 (5/3) investment requests for Mary's approval

Mary – below are pending spend requests for your review.

I have probed on all of them and removed from the list, after collaboration with others, what I cannot support.

Please reply with “approve,” or please specify what is approved or not approved.

Of course happy to touch on this.

Thank you.

Joe

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**From:** Grabbe, Angi <[REDACTED]@bp.com>  
**Sent:** Monday, May 3, 2021 1:32 PM  
**To:** Ellis, Joe <[REDACTED]@bp.com>; Grabbe, Angi <[REDACTED]@bp.com>  
**Cc:** Miner, Robert <[REDACTED]@bp.com>  
**Subject:** Q2 (5/3) investment requests for Mary's approval

Aloha, Joe.

Please review the current Q2 community investment requests for Mary to review. Once approved, we can move forward with processing.

Organization	Amount	Description	Description/necessity
Asia Society Texas Center (Houston)	\$35,000.00	Contribution	<ul style="list-style-type: none"><li>Renewal of bpa support, though reduced from previous \$50k contribution.</li><li>Contribution goes to three programs: Young Leaders Institute, Tiger Ball and Women's Leadership Series</li><li>AI Vickers sits on Board of Directors, very engaged.</li></ul>
Texas Industrial Energy Consumers	\$13,600.00	Membership	<ul style="list-style-type: none"><li>Renewal of membership in trade group of importance to T&amp;S, especially as we grow presence as REP (retail electric provider) in Texas.</li></ul>

			<ul style="list-style-type: none"> <li>• Membership dues for General Committee and General Issues Committee</li> <li>• Dawn Constantin manages this (no board seat) the relationship.</li> </ul>
Futures Industry Association (FIA)	\$35,000.00	Membership	<ul style="list-style-type: none"> <li>• Annual membership</li> <li>• Previously in T&amp;S budget and moved to C&amp;A budget for reinvent.</li> <li>• Advocates for commodity futures issues (i.e. Dodd Frank issues, market transparency, and other issues related to trading and markets).</li> <li>• Dawn Constantin and her team manage this (no board seat) the relationship.</li> </ul>
Renewable Energy Buyers Alliance	\$10,000.00	Membership	<ul style="list-style-type: none"> <li>• The budget for this membership is being transferred from the Trading &amp; Shipping budget to C&amp;A.</li> <li>• Offers an opportunity for low carbon energy suppliers to engage with large clean energy buyers.</li> <li>• REBA advocates to remove regulatory barriers preventing large buyers from purchasing clean power.</li> <li>• REBA offers a public deal tracker that provides important market insights.</li> <li>• Dawn Constantin and her team manage this (no board seat) the relationship.</li> </ul>
Idaho Falls Chukars	\$3,500.00	Contribution	<ul style="list-style-type: none"> <li>• Chris Pilarczyk (PU leader for bpWE) and Kate Kennedy (HR) have advocated for this investment.</li> <li>• The local relationship will be managed by Adam Soward, Manager of our Goshen site.</li> <li>• Aligns with the priorities of STEM education and <span style="border: 1px solid black; padding: 2px;">Redacted - First Amendment</span></li> </ul> <div style="border: 1px solid black; padding: 2px; text-align: center;"><b>Redacted - First Amendment</b></div>
Women in Government Relations	\$10,000.00	Membership	<ul style="list-style-type: none"> <li>• Annual membership dues.</li> </ul> <div style="border: 1px solid black; padding: 2px; text-align: center;"><b>Redacted - First Amendment</b></div> <ul style="list-style-type: none"> <li>• DC focused organization.</li> <li>• Suzanne Swink, Heidi Keller, Sarah Lucas, Downey Magallanes, Isabel Mogstad and Jessica Kemp are participants.</li> </ul>
World Business Chicago	\$50,000.00	Membership	<ul style="list-style-type: none"> <li>• High-profile public-private partnership engages c-suite leaders to advance Chicago's plan for economic growth.</li> <li>• Chaired by Mayor Lightfoot; she attends board meetings.</li> </ul> <div style="border: 1px solid black; padding: 2px; text-align: center;"><span style="border: 1px solid black; padding: 2px;">Redacted - First Amendment</span></div> <div style="border: 1px solid black; padding: 2px; text-align: center;"><b>Redacted - First Amendment</b></div> <ul style="list-style-type: none"> <li>• Janet Kong serves on the Board.</li> </ul>

Illinois Chamber of Commerce	\$13,005.00	Membership	<ul style="list-style-type: none"> <li>• Annual membership dues.</li> <li>• Supports critical relationship and provides meaningful point of contact/information for business community.</li> </ul> <div style="border: 1px solid black; padding: 5px; text-align: center;"><b>Redacted - First Amendment</b></div> <ul style="list-style-type: none"> <li>• Jamie Graves serves on the board.</li> </ul>
Chicago United	\$20,000.00	Membership	<ul style="list-style-type: none"> <li>• Promotes multiracial leadership to advance parity in economic opportunity.</li> <li>• bp participates in the Five Forward Initiative, which engages the corporate community in increasing the number of Minority Business Enterprises of scale and creating jobs in communities of color.</li> <li>• Leaders Council: Stephanie Curulewski, C&amp;P</li> </ul>
Illinois Manufacturers' Association	\$10,000.00	Membership	<ul style="list-style-type: none"> <li>• Annual membership dues</li> <li>• They offer legislative insight and policy analysis</li> </ul> <div style="border: 1px solid black; padding: 5px; text-align: center;"><b>Redacted - First Amendment</b></div> <ul style="list-style-type: none"> <li>• Jamie manages the relationship</li> </ul>
Illinois Government Affairs Group	\$500.00	Membership	<ul style="list-style-type: none"> <li>• Annual membership dues</li> </ul> <div style="border: 1px solid black; padding: 5px; text-align: center;"><b>Redacted - First Amendment</b></div> <ul style="list-style-type: none"> <li>• This presents an opportunity to engage with other IL companies, including ADM, Boeing, United and many more.</li> <li>• Jamie Graves manages this relationship.</li> </ul>
Chicagoland Chamber of Commerce	\$20,000.00	Membership	<ul style="list-style-type: none"> <li>• Annual membership dues</li> <li>• Represents 1,000+ companies, half of which do business internationally, Chicagoland's most influential business organization.</li> <li>• Phil Cochrane serves on the Board.</li> </ul>
Ohio Chamber of Commerce	\$2,500.00	Membership	<ul style="list-style-type: none"> <li>• The Chamber is an invaluable resource for our business in Ohio (e.g., energy</li> </ul>

			<p>policy, retail, legislative affairs).</p> <p><b>Redacted - First Amendment</b></p>
			<ul style="list-style-type: none"> <li>• Mike Wortham sits on the board.</li> </ul>
American Institute of Chemical Engineers	\$1,500.00	Sponsorship	<ul style="list-style-type: none"> <li>• The Ernest W. Thiele award is sponsored by BP and recognizes the outstanding contributions to our profession by a Midwest region chemical engineer. This award was established by the AIChE Chicago Section and is presented annually to a Midwest region AIChE member.</li> <li>• bp has been a long-term sponsor of this and it supports involvement of our P&amp;O Solutions engineering team with AIChE. Chemical Engineering is a core discipline in our refining and fuels businesses.</li> <li>• Jeffrey Zalc manages our relationship with AIChE – it was formerly held by Jim Simnick who retired at the end of 2021.</li> </ul>
Lakeshore Chamber of Commerce	\$5,000.00	Membership	<ul style="list-style-type: none"> <li>• Annual renewal for 2021</li> </ul> <p><b>Redacted - First Amendment</b></p> <ul style="list-style-type: none"> <li>• Organization is a key connection between local community and bp.</li> <li>• Tamera Lienhart serves on the Board and chairs the Government Affairs Committee.</li> </ul>
Whiting Robertsdale Chamber of Commerce	\$1,275.00	Membership	<ul style="list-style-type: none"> <li>• Annual renewal for 2021</li> <li>• Important organization to the new Mayor &amp; business community.</li> <li>• Organization is a key connection between local community and bp.</li> <li>• Tamera Lienhart sits on the board.</li> </ul>
National Ocean Industries Association	\$5,000.00	Sponsorship	<ul style="list-style-type: none"> <li>• 2021 annual meeting-NOIA silver sponsorship held on April 1.</li> </ul> <p><b>Redacted - First Amendment</b></p> <ul style="list-style-type: none"> <li>• We pay around \$65k in annual dues and GoM paid for 2021 under the previous arrangement.</li> </ul>

US Council for International Business	\$23,400.00	Membership	<ul style="list-style-type: none"> <li>• Renewal for 2021</li> <li>• Monitor's policy developments and provides strategic advice and advocacy.</li> <li>• Dave Lawler has been asked to join the Board of Trustees.</li> <li>• Clive Christison sits on the board.</li> </ul>
American Petroleum Institute	\$2,303,166	Membership	<ul style="list-style-type: none"> <li>• 2Q 2021 Membership dues based on production volumes.</li> <li>• Leading trade association for the oil and gas industry.</li> </ul> <div style="border: 1px dashed black; padding: 5px; text-align: center;"><b>Redacted - First Amendment</b></div>
California Natural Gas Vehicle Coalition	\$5,500.00	Membership	<ul style="list-style-type: none"> <li>• bp is one of the largest suppliers of renewable natural gas to the California transportation sector. Our membership in the CNGVC provides valuable support and visibility on RNG issues in support of our RNG business.</li> </ul> <div style="border: 1px dashed black; padding: 5px; text-align: center;"><b>Redacted - First Amendment</b></div> <ul style="list-style-type: none"> <li>• bp also has a board seat (Orrock) and serves on several committees.</li> </ul>
National Association Manufacturers (NAM)	\$300,000.00	Membership	<ul style="list-style-type: none"> <li>• 2021 Membership Dues</li> </ul> <div style="border: 1px dashed black; padding: 5px; text-align: center;"><b>Redacted - First Amendment</b></div> <ul style="list-style-type: none"> <li>• bpA paid NAM \$550k in 2020, which included \$250k for the Manufacturers Accountability Project. We have not determined whether to pay for that project in 2021.</li> </ul>
US Chamber of Commerce	\$500,000.	Membership	<ul style="list-style-type: none"> <li>• 2021 Membership Dues (Includes President's Advisory Group and Global Energy Institute).</li> <li>• Largest trade association representing business across the United States.</li> <li>• bp gains access to political and policy expertise, insight from companies across various industries and access to policy makers.</li> </ul>
Global Business Alliance	\$17,500.00	Membership	<ul style="list-style-type: none"> <li>• Renewal for 2021</li> <li>• Monitor's policy developments and creates advocacy opportunities for bp with policymakers specific to tax, trade and</li> </ul>

			foreign investment issues.
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